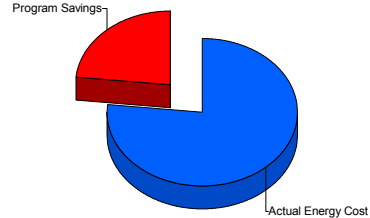


**Cumulative Cost Savings**

Expected Energy Costs	\$3,414,842
Actual Energy Cost	\$2,618,247
<hr/>	
Program Savings	\$796,595
Savings Percent	23.33%
<hr/>	
Special Savings	\$0
Total Savings	\$796,595



**Expected Energy Costs**

Amount you would have spent on energy without energy management program.

This is the base year usage adjusted for changes in weather, equipment, schedules, occupancy and prices

**Actual Energy Costs**

Actual utility costs for electricity, gas, water, sewer, etc obtained directly from bills.

**Program Savings**

The difference between Expected and Actual Costs, calculated in accordance with the International Performance Measurement & Verification Protocol. Does not include savings attributable to reduced equipment maintenance and replacement costs and other collateral benefits. These savings can increase the program savings up to 20%.

**Special Savings**

Additional documented savings attributable to Program activities but not the direct result of usage reductions, such as rebates, refunds, tariff changes, etc.

**Cumulative Greenhouse Gas Reduction**

**Energy Reduction Impact:** 52,246 MMBTU 12,652,154 equiv. metric tons of CO2

This is equivalent to the following:

Passenger cars not driven for one year:	1,030
Tree seedlings grown for 10 years:	146,765

**Cumulative Energy Savings**

