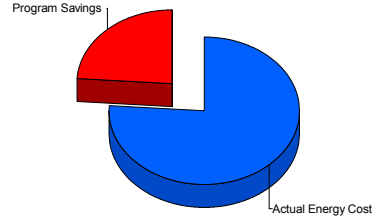


Cumulative Cost Savings

Expected Energy Costs	\$2,145,599
Actual Energy Cost	\$1,635,224
Program Savings	\$510,375
Savings Percent	23.79%



Expected Energy Costs

Amount you would have spent on energy without energy management program.

This is the base year usage adjusted for changes in weather, equipment, schedules, occupancy and prices

Actual Energy Costs

Actual utility costs for electricity, gas, water, sewer, etc obtained directly from bills.

Program Savings

The difference between Expected and Actual Costs, calculated in accordance with the International Performance Measurement & Verification Protocol. Does not include savings attributable to reduced equipment maintenance and replacement costs and other collateral benefits. These savings can increase the program savings up to 20%.

Cumulative Greenhouse Gas Reduction

Energy Reduction Impact: 32,495 MMBTU 3,541 equiv. metric tons of CO2

This is equivalent to the following:

Passenger cars not driven for one year:	635
Tree seedlings grown for 10 years:	90,560

Cumulative Energy Savings

